

EXECUTIVE BIOGRAPHIES

Rick Lange

Director of Business Development

Duties and Responsibilities

Rick is responsible for overseeing all business development activities, including, assisting partners and managers in strategic planning for client presentations and working with the partner group on design and implementation prospective and current client contact policies and procedures. In addition, Rick is responsible to support and facilitate development and implementation of our Orange County and San Diego business/marketing plans. A critical role that Rick is responsible to fill is to assist with and support KMJ's involvement in various networks including coordinating business development and marketing activities via these relationships, including developing those relationships that can most benefit our clients. Rick will also assist in the recruiting process through on campus presence and various other recruiting vehicles.

Professional Experience

Rick has been in the industry for 13 years. Prior to joining KMJ, Rick served two regional firms and one of the big 4 as a business development officer. In addition, he has extensive experience as a stock broker and holds Series 7, 24 and 27 licenses.

Education and Credentials

Rick graduated from California State University, Fullerton where he earned a Bachelors of Arts degree in Communications - Advertising.